



**ADVOCATE TALKING POINTS
(DO NOT DISTRIBUTE)**

POINTS TO STRESS

The Solar Industry Is Creating Economic Growth

- In the last year, the U.S. solar industry has grown by 69%, making it one of the fastest growing sectors in the U.S. economy.

Pennsylvania's Solar Industry Creates Jobs

- In 2011, Pennsylvania's solar industry supported 4,700 jobs. In 2010, the state's solar industry supported 6,700 solar jobs.¹

The **Solar Jobs Bill** is needed to protect and create jobs and continue economic growth.

Personal Experiences - Remember to talk about your personal experiences in the solar industry.

KEY REQUEST

If speaking to a House Member – Vote for Representative Ross' Solar Jobs Bill (HB 1580)

If speaking to a Senate Member – Co-Sponsor Senator Argall's Solar Jobs Bill

POINTS TO AVOID

(Do Not Mention These Issues Unless Asked)

Solyndra - Any business operating in a competitive market can fail. Solyndra failed because it had an unsustainable business model.

Cost of the Ross Bill – The Ross Bill will cost less than 25 cents per month for 3 to 5 yrs, or less than a penny per day.

Subsidies – All forms of energy are subsidized, therefore there is no true free market with respect to energy.

US – China Trade War - The US solar industry is a significant exporter of solar products and remains a bright spot employing over 100,000 throughout the country.

¹ 2011 National Solar Jobs Census, The Solar Foundation, October 2011 and 2010 National Solar Jobs Census, The Solar Foundation, October 2010, respectively